



DATING WALTZ

1. **Ask 2 “Yes” Questions (“Did you enjoy the New Tupperware Experience?”
“Did you like the veggie pizza, pineapple upside down cake...?”)**
2. **Listen to the answer**
3. **Invite the Host to date their own Tupperware Experience**
4. **Wait for their response**
5. **Offer areas of the week you do your Tupperware Experiences
(Day, Evening, Weekend)**
6. **Wait for their response**
7. **Offer two of your next available dates
(That fit into response #5)**
8. **Wait for their response**
9. **Offer two time slots (630 or 7)**
10. **Wait for their response**
11. **Reconfirm the date and time with the host**



You can learn to “waltz” dating bids into your New Tupperware Experience.

You will date more parties using the “Dating Waltz” if:

You believe that you will date!

You are an informed Tupperware Consultant!

You give great service with a smile!

You care about your Hosts and party plan in person!

You appreciate your Hosts and Customers!

You remember to keep your troubles to yourself!

You ask everyone at every party!