



Take a catalog and 5 order forms and roll them together with the catalog on the outside; tie with curly ribbon. Attach a couple of gadgets. Carry your “scrolls” with you in a basket, 2-3 small products you love to show. Offer a “scroll” to everyone you know, friends, neighbors, relatives, etc. Ask them to take the “scroll” and get at least \$175 in orders. Let them know that when they do this, they’ll earn \$17.50 in FREE Tupperware (10% of sales up to \$399) that they choose themselves AND they can purchase any item in the catalog for 50% off! When they have \$400 in orders, they will have an opportunity to select a total of \$60.00 in Tupperware products plus receive two items 50% off! Don't forget to call the Customers back to offer them Host Benefits!

Plan a time for these special people to drop by your home with their orders and payments. You may want to prepare a simple Taste of Tupperware recipe for refreshments and Tiny Treasures for each of them. If they are unable to attend at this time, set a definite time to pick up their orders.