

# Dating Is As Easy As Your ABC'S!!

**A - Ask**

**B - Believe**

**C - Call to action**

**The secret to successful dating and a full date book really easy ~  
it is asking EVERYONE**

Not everyone will date when presented with your invitation but many customers want to Host a party and just need your help in setting a date. The best place to date is at home parties where guests can get to know you and are excited about the products and Host gift options. Showcase customers can also experience your personality and excitement about our products and offers. But, if you need to make dating calls at home to fill your date book, try these tips:

- ❖ Make a calling list with names and phone numbers. Call those people that you think are most likely to date first. (It is easier to keep going when you are on a roll!)
- ❖ Pick a quiet location where you can work for at least 30 minutes. Calls should last 4-5 minutes each and do your best to stick to business ~ you are working on datings not making social calls.
- ❖ A phone script that you feel comfortable with is a good tool. It will keep you on track and keep current gifts and offers in front of you.

Need a sample phone script? Use this one or write your own ~ the most important thing with a phone script is that you are comfortable using it! Each call will get easier ~ just keep going.

This script is designed for past Customers, Hosts, and Guests:

"Hi, \_\_\_\_\_, this is \_\_\_\_\_ with Tupperware. We met at \_\_\_\_\_'s party last \_\_\_\_\_ (month, week, etc.) Can you talk for a minute?" (If not, try to set a time to return the call).

If "yes", continue ~ "Great! I am making updates calls to let customers know about our great new products, free Host gifts, and a new fun and informative party experience called "Taste Of Tupperware". It is so much fun and the rewards for Hosts are fabulous. We prepare a couple of easy recipes so guests can taste and test great new products! How does this sound to you?"

I have openings in the next 2 weeks and would love to get together with you and your friends!" (Offer open time slots and set a date). Drop off a party planner in person if YOU WANT THE PARTY TO HOLD!!! and to give more details, encourage and excite.